



LexisNexis®

LexisNexis Risk & Information Analytics Group a division of Reed Elsevier Inc.

6601 Park of Commerce Blvd., Boca Raton, FL 33487

561-999-4400 | www.lexisnexis.com

Ticker: RUK (NYSE) **Sales:** N/A **Employees:** 13,000

Product:

Accurint for Collections

A web-based skiptracing tool that pulls from thousands of data sources, such as telephone directories, property records, and drivers' license registries.

Executive Team

Thomas Sizer

Director of Collections Product Management

Spent five years in product management at LexisNexis's Collections Division, then became director of the group in November 2005. Previously, worked at several national consulting firms, advising clients on software-package implementation.

Larry Klein

Director of Collections Management Solutions

Joined LexisNexis in August 2005 with responsibility for market strategy and product development initiatives for the collection unit. Prior to that, served as vice president of sales and business development at payment processor First Data Corp.

Beverly A. Becker-Holohan

Vice President Sales, Collections Division

Joined LexisNexis five years ago and became vice president of sales for collections in 2006. She has logged 25 years in the credit and collection industry, with credit bureau experience.

Intelligent Tracker

LexisNexis's Accurint for Collections is a web-based skiptracing tool that helps collectors sift through thousands of data sources, from phone directories to property records to motor-vehicle registrations.

Using a person's name, Social Security number, or some other identifier, Accurint for Collections links to multiple data sources and will list every match. For instance, Accurint has 22 years of address history in its database, yet it will highlight the match that appears to be most recent and from a trusted source.

The "Phones Plus" feature, added in 2005, tracks down unlisted and cell phone numbers from proprietary phone sources. Accurint also enables users to perform business searches, which scour Uniform Commercial Code filings, whitepapers, and other sources.

Launched in 2001, Accurint was designed as a search tool for a wide variety of industries. Accurint for Collections was developed in 2004.

Last summer, Accurint added "Next Steps," a feature that lists courses of action collectors can take after unsuccessful initial searches. For example, if no information is found on a particular debtor, the system will recommend secondary searches to perform, such as looking for neighbors or relatives.

LexisNexis plans to launch a new feature this year called Accurint Workflow, in partnership with Bellevue, Wash.-based Intelligent Results, an analytics and decision-management software firm. The program will walk managers through a decision process whereby accounts are separated into piles to be worked differently.

"This tool will make it easy to be intelligent about your debt," said Tom Sizer, director of collections product management for the LexisNexis Risk & Analytics Group.

July 2004: Accurint releases "People at Work" feature that links individual debtors to information, such as business addresses, phone numbers, and possible dates of

December 2004: Adds "Deep Skip" feature to Accurint

2006: Releases "Next Steps" and "We Also Found" features

2003: Acquires Minneapolis-based Dolan Information, including marquee collection product Banko

September 2004: Acquires Seisint, provider of Accurint, for \$775 million

2005: Releases "Phones Plus" on Accurint

Customers: Government agencies, law firms, and major corporations in the fields of national security, financial services, collection and recovery, insurance, mortgage, telecommunications, e-commerce, and retail

Partners: Software providers Ontario Systems LLC; Columbia Ultimate; CR Software Inc.; DAKCS Software Systems Inc.; Global Software; CDS