

LexisNexis® Screening Solutions Comes Up Aces for MGM Grand



IN THE FAST-PACED GAMING WORLD, fortunes rise and fall on the integrity of a casino's employees as surely as on the roll of the dice. The MGM Grand Detroit Casino takes its responsibility for integrity seriously, working closely with LexisNexis

Screening Solutions to perform detailed background checks on potential new employees, vendors and suppliers.

When MGM and LexisNexis got together a few years ago, "we were looking for a vendor to give us more detailed information,"

remembers Thomas Boyd, VP Surveillance and Investigation.

Although the depth and reliability of information was paramount in the decision to switch vendors, Boyd says that LexisNexis' online capability was another strong selling point. One of the best things is the ease of entering data," elaborates Charles McEwen, background investigator for the MGM Grand. "LexisNexis' web application doesn't require a lot of information, but it's all vital." Because data is entered directly, without rekeying or waiting for fax-back services, the Surveillance and Investigation department does more with fewer staff. Consequently, Boyd says, "We have a 33 percent faster turnaround time, and results are more accurate."

Implementation was seamless. It was literally as simple as going online and filling out a form. "We provide the individual's name (and other identification)

and LexisNexis runs it through their extensive databases," reports Boyd. "It's very user-friendly."

By working with LexisNexis, "turnaround time for personnel background checks has been reduced by 33 percent," Boyd says. In fact, the program is so well

regarded that the MGM Grand Detroit Casino recommended it to its outside vendors, Prestige Security and Pro Security and Investigation. LexisNexis worked diligently to ensure a smooth transition to outsourcing, McEwen says.

It's clearly a win-win situation. As

Richard Nixon, owner of Prestige Security, explains, "LexisNexis provides MGM a set rate, and they provide me that same rate. It's a very good asset. There's no other vehicle I know of to get this information."

In the approximately two years that LexisNexis and the MGM Grand Detroit Casino have worked together, "they have been really good to us," Boyd says. "They've adjusted programs in the system to accommodate us," by adding features or changing formats to enhance the user experience. "If you're looking for a good program to help pre-screen your applicants, give LexisNexis a serious look," Boyd advises.



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