

PINPOINT YOUR TOP PERFORMER

Drive superior returns through the legal channel using PAYMETRIX™ Solutions. Follow the stories of these possible scenarios to get an understanding of the power and accuracy of our solutions.



THE STORY

O.B. Shanks was sued at the request of the referring bank despite having inadequate asset data and scoring extremely low as likely to repay. The results were wasted court costs and time, and lost opportunity.

O. B. Shanks

ORIGINAL BALANCE	\$5,000
ASSET IDENTIFIED	Unverified Property
ASSET DATA COSTS	\$1
COURT COSTS	\$448
PROBABILITY TO PAY	12%



THE STORY

Kimberly Stead was sued based on having verified property data and scoring in the top 20% as likely to repay. She paid back within 18 months at an amount above the firm's acceptable profitability margin.

Kimberly Stead

ORIGINAL BALANCE	\$4,500
ASSET IDENTIFIED	Verified Property
ASSET DATA COSTS	\$125
COURT COSTS	\$335
PROBABILITY TO PAY	57%



THE STORY

Jon E. Longball was sued based on having verified employment and scoring very high as likely to repay. The firm ranked Jon as a top priority. He paid back within 14 months at a profit margin well above the firm's acceptable margins.

Jon E. Longball

ORIGINAL BALANCE	\$5,500
ASSET IDENTIFIED	Verified Employment
ASSET DATA COSTS	\$175
COURT COSTS	\$276
PROBABILITY TO PAY	82%

\$449 Cost to Collect

\$0 Gross Collected

Mr. Shanks shouldn't have even been on the course. PAYMETRIX analytics and data dictated that he stay in the clubhouse.



\$460 Cost to Collect

\$3,173 Gross Collected

Investing in Miss Stead is sound. The PAYMETRIX verified asset data made satisfying the judgment an easy chip shot.

\$451 Cost to Collect

\$3,307 Gross Collected

With such a stellar PAYMETRIX score, the decision to sue Jon was a no brainer. He tapped in the putt for birdie.

PROFITABILITY OF SUIT FILING STRATEGY

0%

3x ROI

4.2x ROI

PAYMETRIX Solutions can have an immediate positive impact on your litigation strategy.

Our advanced, analytics driven PAYMETRIX Solutions help you answer the two most important questions in legal collections:

1. What's the likely profitability of this suit decision? 2. How can I most quickly and easily satisfy this judgment?

PAYMETRIX Solution Suite includes predictive Profitability Index, Verified Employment, Verified Property and Verified Bank Account. *Birdies are possible with PAYMETRIX.*



TOP PERFORMER

"The results from our original placement have been impressive resulting in a 300% return-on-gross spend."

Todd Lansky, PAYMETRIX User*

To learn more visit www.lexisnexis.com/risk/receivables-management or call 800.869.0751