

YOU ALLOW MOBILE TRANSACTIONS BUT DO YOU KNOW WHO'S REALLY BUYING?



mCommerce opens a channel to sales, but also to fraud

Cost of fraud has grown **4X** more in the mobile channel than the physical POS channel since last year



VS.



Large mCommerce* is a bigger target



3.65X more successful fraud among Large mCommerce than smaller / mid-sized mCommerce*



Every \$100 of fraud in the large mobile channel costs \$363 vs. \$225 in the small/mid mobile channel

THIS CAUSES CONCERNS

53%

Say customer ID is a problem

56%

Fear lost business delayed by transaction to verify customer

58%

Don't trust security of mobile device payments

58%

Frustrated by cost of managing

Large mCommerce merchants invest in fraud mitigation but still struggle



54% use an automated flagging system

1 1 1 1 1 1 1 4 64% use 5 or more fraud mitigation solutions

They are not convinced current solutions correctly distinguish between legitimate and fraudulent customers

Say manual review is a

Of auto flagged transactions are manually reviewed

Of transactions are false positives

Say ID verification still remains a challenge

LEXISNEXIS® RISK SOLUTIONS CAN HELP



Transaction Risk Scoring

..... ID Authentication

···· ID Verification

VISIT WWW.LEXISNEXIS.COM/RETAIL

Reduce False Positives

Reduce Manual Reviews

Minimize Fraud & Chargebacks

Reduce Consumer Friction

Increase Sales

