



RE-DEFINING REAL-WORLD DATA: UNLOCKING THE TRUE PATIENT JOURNEY USING NEXT-GENERATION DATA TOKENIZATION

KEY TAKEAWAYS

- Real-world data (RWD) can connect patients, providers, and healthcare organizations, but barriers exist.
- The definition of RWD continues to evolve.
- Incorporating life events into analysis and research can generate valuable insights for life science companies.
- Data tokenization unifies the patient and person journeys.
- Patient-centric tokens power RWD integration.
- RWD enables life science companies to more rapidly and affordably assess product effectiveness.

To watch the on-demand webinar, [**CLICK HERE.**](#)

OVERVIEW

For years, life science companies have attempted to reconcile differences between efficacy results from clinical trials and real-world effectiveness. Although a wealth of big data exists today, the lack of connectivity between de-identified data sets and the lack of precision in first-generation tokenization methods limit its utility.

Welcome [LexisNexis® Gravitas](#), the next-generation tokenization solution to generate more precise information that be used to unify patients' unique journeys. Its patient-centric token approach supports data integration in ways that life science companies can use to enhance product development, clinical trials, and more.

CONTEXT

In a previous [webinar](#), LexisNexis® Risk Solutions discusses how life science companies can gain more precision and greater insight into the entire patient experience by unlocking social determinants of health (SDoH) and other sources of data collected outside of the clinical setting.

KEY TAKEAWAYS

RWD can connect patients, providers and healthcare organizations, but barriers exist.

Being good data stewards and using data to improve the patient experience builds trust. When it comes to RWD within healthcare, however, the question of connectivity is important. Obstacles to connectivity include privacy and data protection risks, companies often siloing access to data, and tactical system and technology limitations which can make data sharing quite the challenge.

The definition of RWD continues to evolve.

RWD is information that typically is generated outside of or after a clinical trial. Traditionally, real-world data has been synonymous with claims data. It can also be clinical or electronic health records (EHR) data that augments a patient's medical experience.

The definition of RWD more readily is changing, however, as different types of data assets become available. Increasingly, individual-level information such as consumer behavior data, patient-reported outcomes, and survey results are being considered as sources of real-world data.

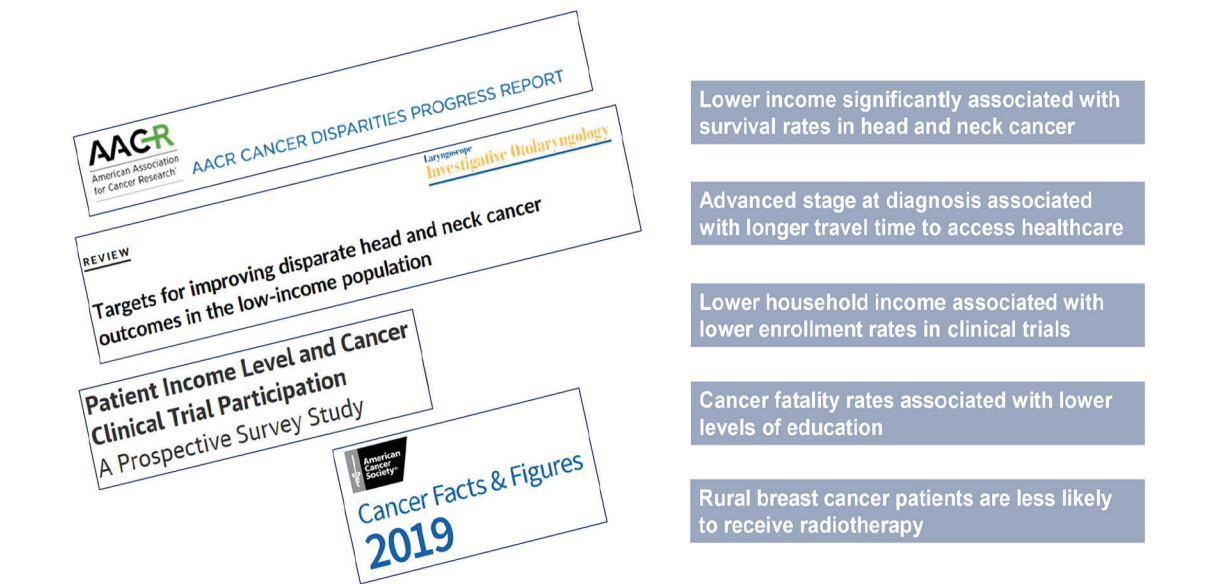
Social determinants of health (SDoH) show that the patient experience is more than just claims and clinical events. Researchers have found that social factors account for more than one in three deaths in the United States annually.¹ SDoH can be classified into five core domains:

1. Healthcare access and quality
2. Neighborhood and built environment
3. Social and community context
4. Economic stability
5. Education access and quality

1. Source: Hood, C. M., K. P. Gennuso, G. R. Swain, and B. B. Catlin. 2016. County health rankings: Relationships between determinant factors and health outcomes. *American Journal of Preventive Medicine* 50(2):129-135. <https://doi.org/10.1016/j.amepre.2015.08.024>

Studies demonstrate that SDoH factors are linked to disparate health outcomes and different treatment patterns. If life science companies fail to measure these dynamics using RWD, it could limit the ability of drugs to positively affect outcomes.

Figure 1: Examples of Disparate Health Outcomes Linked to SDoH



Based on the real-world data that’s already being used, we know that observing the effects seen during a clinical trial through a different lens can create a broader picture of an individual.

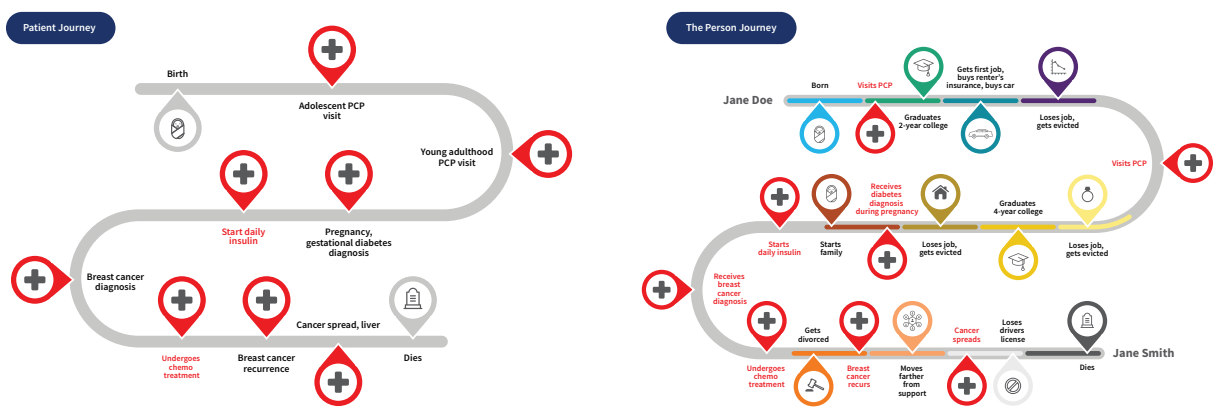
Incorporating life events into analysis and research can generate valuable insights for life science companies.

The life science industry focuses heavily on the patient journey, and defines that journey based on an individual’s medical experience. Understanding more about people and their lives, however, could affect research and analysis results.

The patient journey often shows a fairly streamlined path through the medical system. Overlaying a patient’s personal experiences on top of his or her medical and clinical experiences can be very impactful.

In Figure 2, for example, the patient’s child rearing responsibilities may have affected her ability to manage care and treatment for a breast cancer diagnosis. Later in life, the loss of a drivers license due to vision problems could have prevented the patient from getting to doctors appointments after her breast cancer recurred.

Figure 2: The Patient Journey vs. The Person Journey



Thinking about life events as a normal course of analysis and research, rather than as an exception, could tell us more about the individual, create a broader viewpoint, and generate additional value.

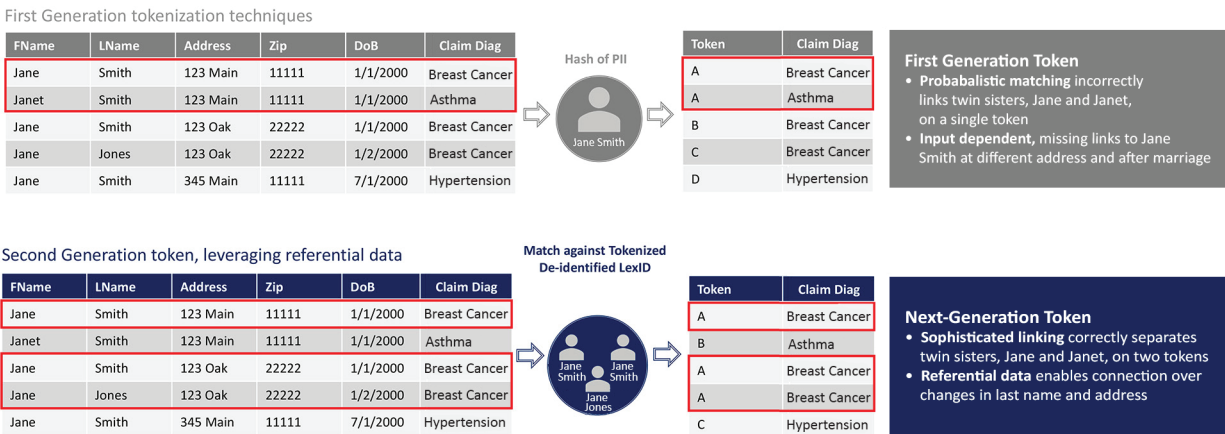
Data tokenization unifies the patient and person journeys.

In healthcare, data tokenization enables researchers to view sensitive data elements without revealing the identity of individuals. It supports HIPAA-compliant data sharing for expert determination and de-identification.

Today, many tokenization solutions create a unique, de-identified patient token based on observed, input personal identifiable information (PII) data. These methods are enhanced with differential statistical techniques that create weights for naming and enhance probabilistic matching. However, these techniques are only as good as the information that is input. Data records may be erroneously linked or erroneously maintained as individual records. As a result, the view of individual patients is imperfect and incomplete.

Gravitas™ is the next-generation tokenization solution that adds referential data and value to the linking process. The result is higher fidelity and higher confidence de-identified records that provide consistency over time.

Figure 3: LexisNexis Gravitas Next-Generation Token Solution



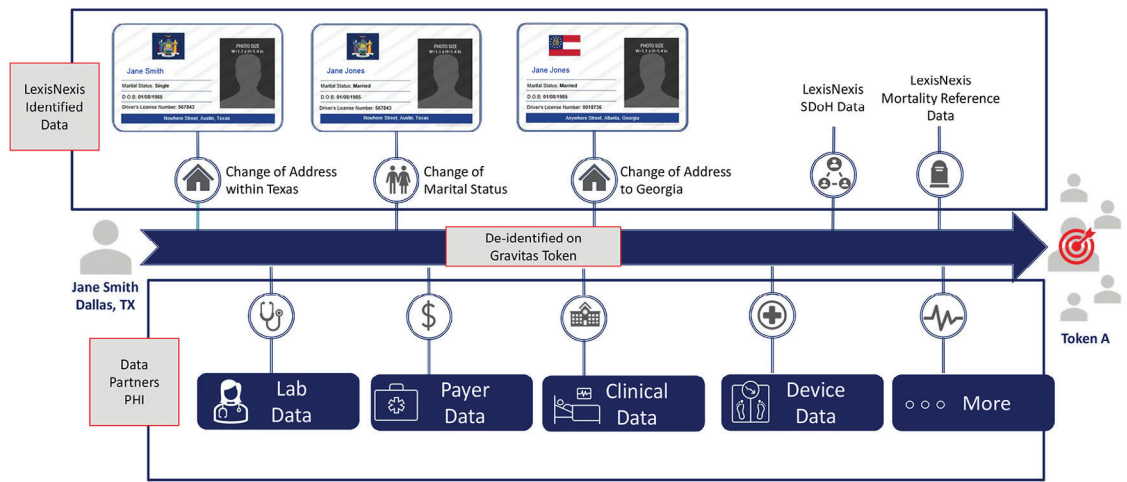
Patient-centric tokens power RWD integration.

In the real world, people’s lives are complicated – which leads to complex data. Data is constantly changing as people move, get married, get divorced, and more. Many probabilistic matching techniques based on location or name can lead to incorrect tokenization.

LexisNexis Risk Solutions brings over 40 years of experience with data aggregation and linking, as well as industry-leading data protection practices. The company has captured data that accounts for over five billion permutations of personally identifiable information, observed across 280 million adult identities.

Its patient-centric tokenization can more accurately match data over time as patient information changes and achieves high match rates with precision across multiple data sets. Longitudinally comprehensive, patient-centric tokens enable high confidence in combined data to link events and outcomes for patients. This is critical for today’s research-driven use cases in precision medicine and care outcomes.

Figure 4: RWD Integration with Gravitas™ Token



We’re driving toward a world where considering more than claims and clinical data within real-world data is inevitable.

RWD enables life science companies to more rapidly and affordably assess product effectiveness.

RWD can serve as a feedback loop for designing and planning the next phase of product development or clinical trials.

- **Enhanced decision support tools.** If analysis with RWD shows that a drug will have less positive outcomes for patients with transportation challenges, the pharmaceutical company may decide to develop decision support tools to identify that barrier and offer services to mitigate it. This would improve the effectiveness of the product for certain patients.
- **Clinical trial design and recruitment.** Many companies want more comprehensive and heterogeneous clinical trial participants. Analysis can identify what additional factors need to be considered in RWD. With this information, organizations can modify clinical trial recruitment, site selection criteria, and support mechanisms for the clinical trial.

**ARE YOU READY TO EXPERIENCE THE NEW ERA OF CLINICAL DISCOVERY
AND UNPARALLELED MATCHING PRECISION? GET IN TOUCH TODAY.**

VISIT [RISK.LEXISNEXIS.COM/PRODUCTS/GRAVITAS](https://risk.lexisnexis.com/products/gravitas)

ABOUT LEXISNEXIS® RISK SOLUTIONS

LexisNexis Risk Solutions harnesses the power of data and advanced analytics to provide insights that help businesses and governmental entities reduce risk and improve decisions to benefit people around the globe. We provide data and technology solutions for a wide range of industries including insurance, financial services, healthcare and government. Headquartered in metro Atlanta, Georgia, we have offices throughout the world and are part of RELX (LSE: REL/NYSE: RELX), a global provider of information-based analytics and decision tools for professional and business customers. For more information, please visit www.risk.lexisnexis.com and www.relx.com.

Our healthcare solutions combine proprietary analytics, science and technology with the industry's leading sources of provider, member, claims and public records information to improve cost savings, health outcomes, data quality and compliance and minimize exposure to fraud, waste and abuse.

LexisNexis Gravitas, Gravitas Token, and Gravitas Core provided by LexisNexis Risk Solutions is not provided by "consumer reporting agencies" as that term is defined in the Fair Credit Reporting Act (15 U.S.C. § 1681, et seq.) ("FCRA") and does not constitute a "consumer report" as that term is defined in the FCRA. LexisNexis Gravitas may not be used in whole or in part as a factor in determining eligibility for credit, insurance, or employment or for any other eligibility purpose that would qualify it as a consumer report under the FCRA. Due to the nature and origin of public record information, the public records and commercially available data sources used in reports may contain errors. Source data is sometimes reported or entered inaccurately, processed poorly or incorrectly, and is generally not free from defect. This product or service aggregates and reports data, as provided by the public records and commercially available data sources, and is not the source of the data, nor is it a comprehensive compilation of the data. Before relying on any data, it should be independently verified. All names, addresses, diagnoses, and other information included in the graphics herein are fictitious. They are included for illustrative purposes and do not identify any actual persons (living or deceased).

LexisNexis and the Knowledge Burst logo are registered trademarks of RELX Inc. Gravitas is a trademark of LexisNexis Risk Solutions Inc. Other products and services may be trademarks or registered trademarks of their respective companies. © 2022 LexisNexis Risk Solutions. NXR15483-00-0422-EN-US