

Faster, more accurate quotes  
to improve underwriting  
and drive profitability



## Experience the power of LexisNexis® Commercial Data Prefill

LexisNexis® Commercial Data Prefill leverages the power of automation to generate faster, more accurate data to help streamline the process from application all the way through underwriting. With Commercial Data Prefill, you can avoid expensive errors and reduce resource costs while improving the ease of doing business and expediting revenue generation.

### Streamline the application process with minimal data input

Commercial Data Prefill significantly reduces the data entry required to quote and underwrite commercial applications. With a minimal amount of applicant provided information, such as business name and address, you'll tap into the data you need for multiple lines of business, drawn from multiple sources, that are cleansed and normalized, with proprietary linking and matching technology.

### Spend more time engaging with your customers by confirming their data, rather than collecting it

Quickly reduce costly errors, accelerate the application process and move a prospective customer toward a bound policy faster. By capturing more accurate data up front, you avoid the significant cost of correcting it later in the process. By reducing the need for expensive and tedious manual data entry, you increase your focus on servicing the customer and building your business.

### With less time needed, you can:

- Meet customer expectations
- Generate fast, more accurate pricing
- Reduce premium leakage
- Increase business volume
- Improve overall profitability





## LexisNexis® Commercial Data Prefill – Data Packs

### Comprehensive data, minimal input

Now you can leverage the power of LexisNexis® Commercial Data Prefill across all standard commercial lines with data packs that provide more intelligence to improve the process from the point of quote through underwriting.

#### Firmographics pack

After only entering the business name and address, firmographic data about a specific business populates automatically. This information provides high-level insight into the risk characteristics of the business to include 30+ general business data elements available across all standard lines of business.

#### Auto pack

Automatically access data about a company's vehicles and data about the drivers associated with a home-based business. The solution returns VINs associated with the business and up to 38 vehicle attributes that provide specific details for those applicable VINs.

#### Property pack

The solution returns a variety of data elements about the commercial building associated with the business address.

#### Workers' compensation pack

To confirm adequate coverage, the workers' compensation data pack provides workers' compensation coverage information regarding the current policy.

To learn more about how LexisNexis® Commercial Data Prefill can help your business, contact us at 800.458.9197 or email [insurance.sales@lexisnexisrisk.com](mailto:insurance.sales@lexisnexisrisk.com)



Insurance

#### About LexisNexis Risk Solutions

LexisNexis Risk Solutions harnesses the power of data and advanced analytics to provide insights that help businesses and governmental entities reduce risk and improve decisions to benefit people around the globe. We provide data and technology solutions for a wide range of industries including insurance, financial services, healthcare and government. Headquartered in metro Atlanta, Georgia, we have offices throughout the world and are part of RELX Group (LSE: REL/NYSE: RELX), a global provider of information and analytics for professional and business customers across industries. RELX is a FTSE 100 company and is based in London. For more information, please visit [www.risk.lexisnexis.com](http://www.risk.lexisnexis.com), and [www.relx.com](http://www.relx.com).

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#### Firmographic data

- SIC
- NAICS
- Annual sales
- Number of employees
- Year the business started



#### Vehicle data

- Year, make, model
- Cost new
- VIN
- GVW



#### Driver data

- Name
- DOB
- Driver's license number
- Driver's license state



#### Property data

- Year built
- Construction type
- Square footage
- Number of stories



#### Workers' comp. data

- Governing class code
- FEIN
- Carrier name
- Policy number
- Expiration date