A teen gets a driver’s license

Children move home from college

Grandparents move in

Changes to marital status

Don’t let knowledge gaps about undisclosed drivers interfere with your profitability!

HOW UNDISCLOSED DRIVERS IMPACT YOUR BUSINESS

Research shows an increase in profit and value for carriers who add uninsured and undisclosed drivers to their policyholders’ coverage.2

LexisNexis Active Insights—Driver Discovery, a component of LexisNexis Active Insights platform, monitors the auto book of business for participating carriers, then proactively alerts a carrier to potential additional drivers who are associated with a policy address. This includes young drivers coming of age for a license or another family member moving into the home. The information provided by Driver Discovery is then independently verified with the policyholder by the carrier before being used for underwriting purposes.

Driver Discovery features

- Increased match quality and coverage
- Ease of use—no input files
- Customized results
- Customized monitoring
- Ease of implementation—push reporting
- Increased match quality and coverage
- Improved net discovery rate

ALERTS ABOUT UNDISCLOSED DRIVERS PROTECT YOUR CUSTOMERS AND YOUR BUSINESS

LexisNexis Active Insights—Driver Discovery draws from robust data sources to provide you with timely alerts about potential undisclosed drivers so you can ensure your policyholders have the coverage to protect their family while growing your business profitably.

DRIVER DISCOVERY 2019 STATISTICS 2

- 140,000 policyholders mentioned
- 1.8 million new drivers verified with LexisNexis® Current Carrier Auto as uninsured representing a $1.6B premium opportunity
- 6% annual net discovery rate

$1.7M net premium acquired (based on an average size carrier of 500K policies in force)

312% return on investment

ARE YOU COVERING EVERYONE IN THE HOUSE WHO’S DRIVING THE FAMILY CAR?

For more information call 877.719.8806 or email insurance.sales@lexisnexisrisk.com

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2. LexisNexis Risk Solutions Active Insights Analysis 2018-2019