

SURVEY RESULTS

State of Trade & Financial Crime Compliance

In association with Fintelekt®

Survey insights from practitioners across 32 countries on how organisations currently manage trade compliance — and where the biggest automation and data gaps lie.

254

Total Responses

32

Countries

109

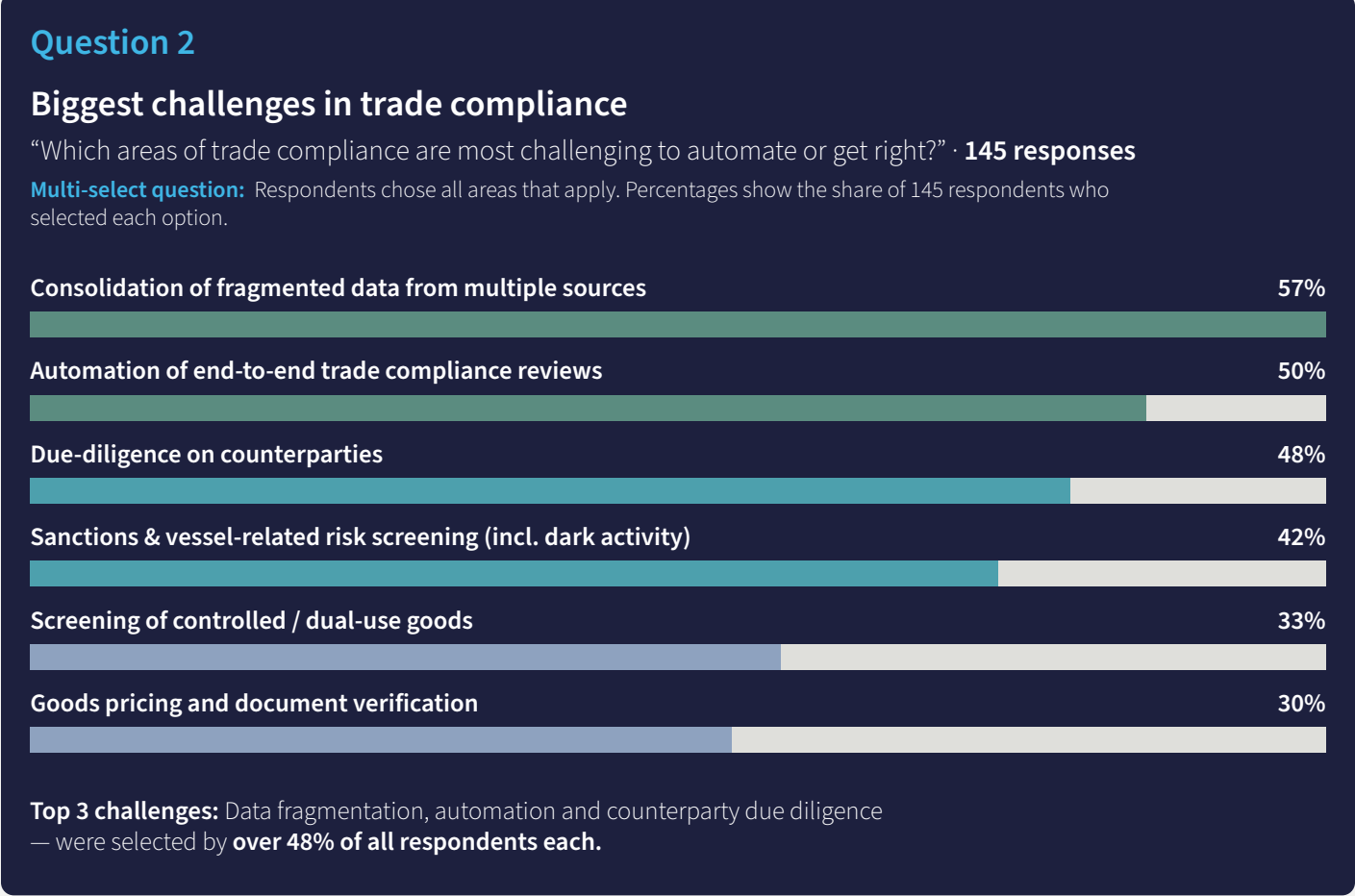
Question 1 Responses

145

Question 2 Responses



86% of respondents do not have a comprehensive trade compliance framework. 57% rely on basic or manual processes, and a further 29% depend on transaction screening systems not designed for trade-specific risk.



COUNTRY BREAKDOWN

Question 1 current approach vs Question 2 top challenge

COUNTRY	QUESTION 1 · CURRENT APPROACH	Q1 %	QUESTION 2 · TOP CHALLENGE	Q1 %
Philippines	Basic screening tools	42%	Due-diligence on counterparties	44%
Nepal	Manual processes	40%	Sanctions & vessel-related screening	58%
India	Transaction screening	41%	Data fragmentation	56%
Maldives	Manual processes	67%	Data fragmentation	50%
Malaysia	Transaction screening	50%	Sanctions & vessel-related screening	80%
Pakistan	Manual processes	50%	Sanctions & vessel-related screening	60%
Hong Kong SAR	Basic screening tools	67%	Controlled/dual-use goods	60%

+ 25 more countries including Bangladesh, Cambodia, Fiji, Indonesia, Mauritius, Singapore, Zambia, Afghanistan, Bhutan, China, France, Latvia, Moldova, Myanmar, New Zealand, Nigeria, Solomon Islands, South Africa, Sri Lanka, Thailand and more

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Key Takeaways for Practitioners

Four evidence-based conclusions

01

Most Institutions Are Flying Blind on Trade Risk

86% of Question 1 respondents lack a comprehensive trade compliance framework. 57% rely on basic or manual processes — a significant exposure gap as trade-based money laundering and sanctions evasion tactics grow more sophisticated.

02

Data Fragmentation Is the Defining Challenge

57% of Question 2 respondents cite consolidation of fragmented data as a top challenge — the highest of any option. Without a unified data view, effective trade compliance is structurally impossible.

03

Automation and Counterparty Due Diligence Are Equally Urgent

50% cite end-to-end automation gaps and 48% cite counterparty due diligence as major challenges. Manual trade review processes create both compliance risk and operational inefficiency at scale.

04

Dark Fleet and Sanctions Evasion Are a Shared Concern

42% flag sanctions and vessel-related risk screening — including dark fleet activity — as a key challenge. Nepal, Malaysia and Pakistan rank this particularly highly, reflecting regional exposure to evasion routes.

How LexisNexis® Risk Solutions can help

LexisNexis® Risk Solutions provides the connected data, advanced analytics and screening technology that financial institutions need to tackle trade-based money laundering, sanctions evasion, dark fleet risk and counterparty due diligence — closing the gaps that manual and siloed systems leave open.

Learn more

Explore our financial crime risk solutions for trade compliance, sanctions screening and counterparty due diligence.
risk.lexisnexis.com/global/en/

Download the white paper

Navigating the Complexities of Trade-Based Money Laundering in Asia — in association with Regulation Asia.
risk.lexisnexis.com/global/en/insights-resources/white-paper/navigating-the-complexities-of-trade-based-money-laundering-in-asia