

LexisNexis® Risk Solutions



State of Identities:

**Optimizing Identity Verification and Authentication
for Safer, More Efficient Omnichannel Experiences**



THE PANDEMIC FUELED UNPRECEDENTED GROWTH IN DIGITAL COMMERCE

Ecommerce sales worldwide are expected to reach \$5.9 trillion in 2023¹ from \$3.46 trillion in 2019².

\$3.46T

Global ecommerce sales in 2019³

\$4.29T

Global ecommerce sales in 2020⁴

\$5.9T

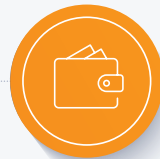
Forecasted global ecommerce sales in 2023⁵

Routes to interact and transact are converging into omnichannel ecosystems featuring multiple – and often hybrid – customer touchpoints. Although digital commerce is now deeply engrained in consumer behavior worldwide, these touchpoints are also encompassing more in-person transactions. Consumer behavior appears to be shifting back toward pre-pandemic patterns in many parts of the world.

Blending Physical and Digital Touchpoints



Mobile purchase through app



Payment with digital wallet



Pick up in store



MORE TOUCHPOINTS MAY MEET THE NEEDS OF A BROADER CONSUMER AUDIENCE, BUT THEY PROVIDE GREAT OPPORTUNITY FOR FRAUD

Organized fraud groups capitalize on the various touchpoints, utilizing the anonymity of digital ecosystems to obtain personal information – often from a data breach or through social engineering attempts – to create take over accounts and perpetrate scams.

Phishing and stolen or compromised credentials were the two most common initial attack vectors for global data breaches between March 2022 and March 2023⁶

\$4.45M

The average cost of a data breach across the globe reached an all-time high in 2023⁷

16%

Percentage of breaches in which phishing was the initial attack vector⁸

15%

Percentage of breaches in which stolen or compromised credentials were the initial attack vectors⁹

\$9.48M

The United States again had the highest average total cost of a data breach between March 2022 and March 2023¹⁰

\$8.07M

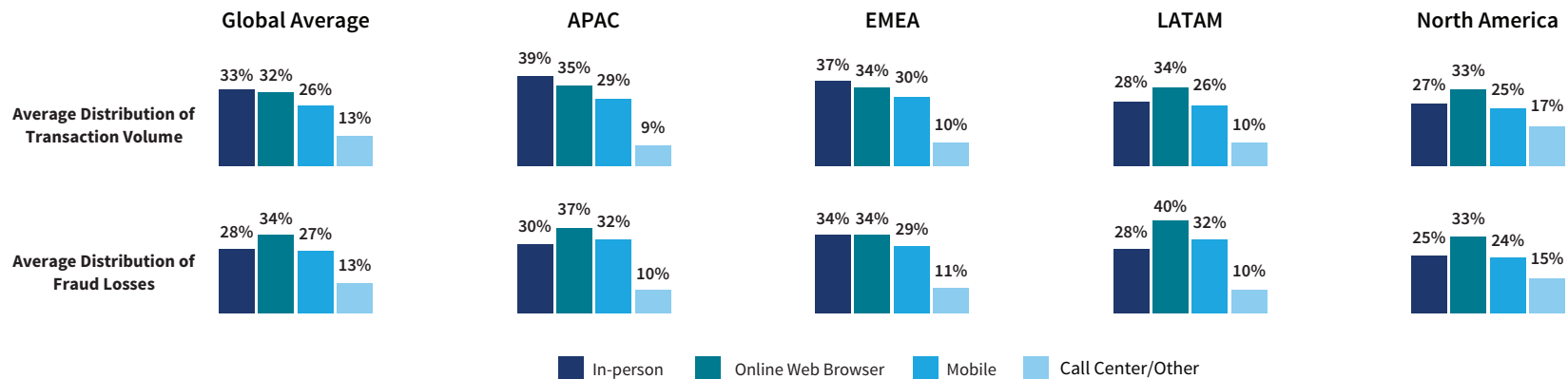
The Middle East had the second-highest average total cost of a data breach between March 2022 and March 2023¹¹



FRAUD IS PREVALENT IN ALL CHANNELS, BUT VOLUME AND FRAUD LOSSES DIFFER ACROSS REGIONS

While online and mobile channel transactions represent a significant level of fraud losses, fraud losses from in-person channels are still a concern for many organizations globally.

% TRANSACTION VOLUME/FRAUD COST BY CHANNEL¹²



OMNICHANNEL ECOSYSTEMS PROVIDE FRAUDSTERS WITH A READILY AVAILABLE FRAMEWORK TO EXECUTE FRAUD SCHEMES AT HIGH VELOCITIES

Fraud attacks from a single digital entity can reach wide and deep¹³



35 ORGANIZATIONS

Attacked by the same digital identity



580 EVENTS

Were associated with the fraudulent digital identity

415

Fraudulent logins, attempted fraudulent logins and legitimate logins

100

Attempted account creations/credit card applications/loan applications

46

Attempted ecommerce purchases

12

Attempted password resets

7

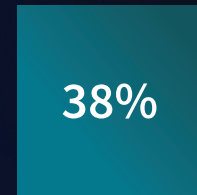
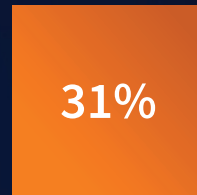
Attempted details changes

FRAUDSTERS CONTINUE TO ATTACK ACROSS ALL STEPS IN THE CUSTOMER JOURNEY IN ALL REGIONS

IDENTITY-RELATED FRAUD: % DISTRIBUTION BY ACTIVITY¹⁴



GLOBAL AVERAGE



APAC

32%

29%

39%



EMEA

32%

28%

40%



LATAM

29%

30%

41%



NORTH AMERICA

31%

33%

36%

New Account Creation Logins Payments Transactions/Distributions of Funds





FRAUD MITIGATION TOOLS ARE ESSENTIAL TO COMBAT FRAUD BUT NOT ALL TOOLS OR APPROACHES ARE CREATED EQUAL



DISPARATE APPROACHES

Can add inefficiencies and friction that can hamper the ability to proactively mitigate identity risk at the front of a transaction.



STATIC APPROACHES

Lack the flexibility to adapt to the nuances in global transactions where different data sources, regional regulations and identity proofing processes and documentation come into play.

Interactions today are dynamic, interconnected and instant. To help prevent fraud, businesses need context and insights that link consumers across the 3 key dimensions of consumer identities.

- **Digital identity** refers to a consumer's presence in digital channels, which is tied to an email address and other digital data elements. Digital identity intelligence encompasses intelligence on devices used, frequency of use, location information and how consumers engage digitally with organizations.
- **Physical identity** includes data elements such as a physical address or date of birth. This data provides valuable intelligence because behind every legitimate consumer is a real, physical person.
- **Behavioral identity** recognizes typing, swiping, clicking patterns and other ways individual consumers interact with their devices. Behavioral biometric technology can authenticate individuals based on their behavior pattern. It provides intelligence to differentiate a legitimate consumer from a bot or fraudster.

GAIN INCREASED VISIBILITY INTO A CONSUMER'S IDENTITY



Integrating data points encompassing **digital, physical** and **behavioral** identity across all customer touchpoints and all stages of the customer journey increases real-time, 360-degree transparency to help businesses:



Confidently recognize trusted identities



Deliver risk-appropriate customer interactions



Gain more assured detection of legitimate, synthetic, and stolen identities



Deliver safer and more efficient transactions across channels



Confidently recognize trusted identities

BY ALIGNING VERIFICATION AND RISK-APPROPRIATE AUTHENTICATION, BUSINESSES CAN OPTIMIZE THEIR FRAUD DEFENSES AND GAIN A MORE HOLISTIC IDENTITY VIEW ACROSS THE CUSTOMER JOURNEY



IDENTITY VERIFICATION

Helps confirm that personally identifiable elements (e.g., name, DOB, physical address) have been seen together in past interactions at reputable sources.



IDENTITY AUTHENTICATION

Helps confirm that the person submitting personally identifiable information is actually the person to whom that information belongs.



Leveraging globally crowdsourced digital transaction insights across industries can further increase visibility into a consumer's identity and provide a more inclusive risk perspective.

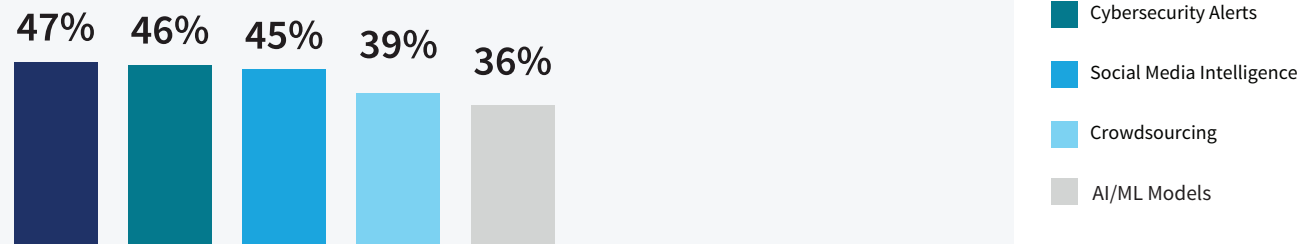


MANY ORGANIZATIONS UTILIZE A RANGE OF FRAUD INTELLIGENCE AND ANALYTICS TOOLS TO FIGHT FRAUD

BUT FEW ARE OPTIMIZING THEIR FRAUD SOLUTION STRATEGY TO CAPTURE A HOLISTIC, UNIFIED VIEW OF IDENTITY RISK

% OF ORGANIZATIONS USING SUPPORTIVE CAPABILITIES TO FIGHT FRAUD¹⁵

Global Average



A multilayered solutions approach helps combat today's complex fraud challenges head on by optimizing defenses against multiple threat vectors without adding friction for legitimate customers.

A MULTILAYERED SOLUTION STRATEGY THAT ALSO INCORPORATES REAL-TIME EVENT DATA



Third-party data and global cross-channel and cross-industry intelligence packs even more of a punch:



Reinforces high-risk customer touchpoints with tailored, risk-appropriate identity risk assessment



Strengthens security without sacrificing convenience



Enables identity assessment from a networked perspective



Proactively uncovers fraud risk signals and anomalies before an identity enters the customer ecosystem

Businesses that leverage a multilayered approach based on a unified view of physical, digital and behavioral identity will have the agility to respond more effectively to current and emerging identity fraud threats.



For more information, visit risk.lexisnexis.com

About LexisNexis Risk Solutions

LexisNexis® Risk Solutions includes seven brands that span multiple industries and sectors. We harness the power of data, sophisticated analytics platforms and technology solutions to provide insights that help businesses and governmental entities reduce risk and improve decisions to benefit people around the globe. Headquartered in metro Atlanta, Georgia, we have offices throughout the world and are part of RELX (LSE: REL/NYSE: RELX), a global provider of information-based analytics and decision tools for professional and business customers. For more information, please visit [LexisNexis Risk Solutions](#) and [RELX](#).

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